SunSystems Cloud Migration

Separating Misconceptions from Facts

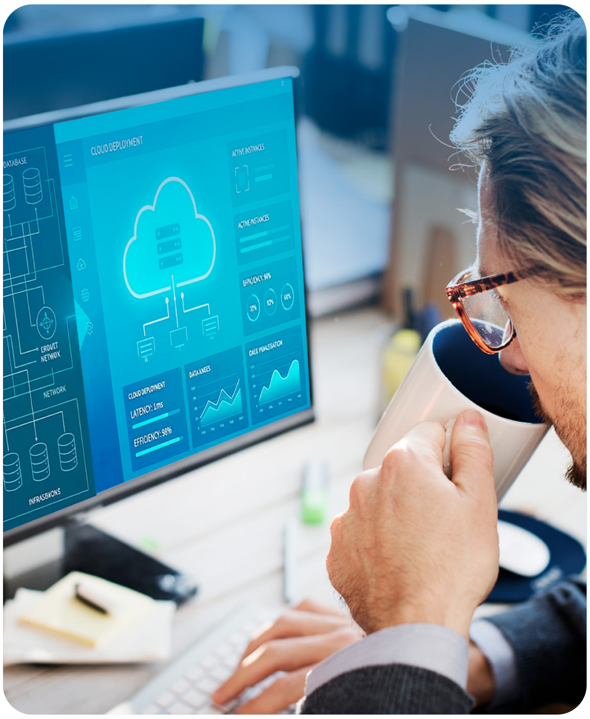
INTRODUCTION

Migrating to the cloud is one of the most impactful decisions a finance team can make. It is also one of the most misunderstood.

Misconceptions around cost, security, and disruption have kept many organisations anchored to on-premises systems long past the point where staying made strategic sense.

FinanSys is in a unique position to address these misconceptions head-on. As Infor SunSystems Cloud Upgrade Partner of the Year, we have heard every concern, navigated every complexity, and delivered successful outcomes across a wide range of industries and geographies.

What follows is what we have learned and what every finance leader considering migration needs to know.



SECTION 1

Misconception 1: “Our Custom Integrations Will Break”

Years of custom-built connections to payroll, procurement, and other business-critical systems feel too valuable to risk. The belief is that custom integrations — built and refined over the years — simply will not survive the transition. The fear is understandable, but the reality is different.

Modern SunSystems Cloud architecture is built on open APIs and flexible integration frameworks that, in many cases, are better suited to connecting to third-party systems than the legacy on-premises environment. Rather than losing your integrations, migration often becomes an opportunity to replace brittle, difficult-to-maintain custom connections with more robust, standardised ones.

A skilled migration partner like FinanSys maps your entire integration environment before anything changes, preserving continuity and often improving connection quality in the process.Custom integrations are not a blocker.
They are a reason to choose the right partner.

Misconception 2: “The Cost Is Too High”

Cost is, without question, one of the most cited barriers to cloud migration. And the frustration is real. Organisations that have already paid for their on-premises licence often ask a very reasonable question: *why should I pay again to upgrade something I already own?*

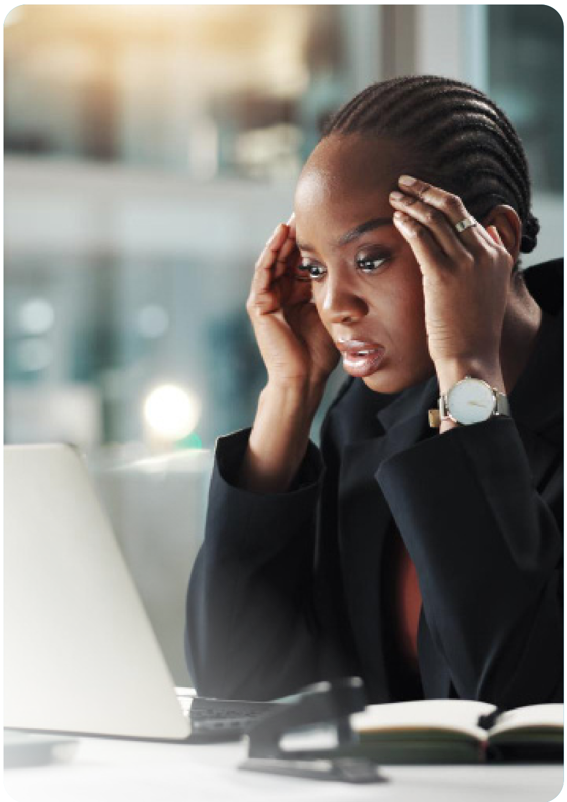
Consider what those consulting days are buying: an expert-led transition with minimal disruption, a validated and clean data migration, a system configured to your specific operational needs, and a team that has done this many times before and knows where the risks hide.

The alternative? A poorly planned or self-managed migration, which typically costs significantly more in rework, extended timelines, and productivity loss.

Beyond the migration itself, the total cost of ownership conversation shifts dramatically in the cloud. Organisations eliminate infrastructure maintenance costs, reduce the burden on internal IT teams, and benefit from continuous updates at no additional upgrade cost. The upfront consulting investment needs to be weighed against years of operational savings.

The real question is not whether migration costs money. It is whether the long-term return justifies the investment, and in the vast majority of cases, it does.

Misconception 3: “The Cloud Is Volatile and Not Secure Enough for Our Financial Data”



Security concerns around cloud computing are among the oldest in the industry, and they are also among the most outdated.

The perception that financial data is safer sitting on a server in a company’s own data centre than in a managed cloud environment no longer reflects the reality of how enterprise cloud infrastructure is built and operated.

Infor’s cloud environment — where SunSystems Cloud runs — operates under [rigorous security standards](), including ISO 27001 certification, SOC 2 compliance, and continuous threat monitoring. Data is encrypted in transit and at rest.

Access controls, audit trails, and role-based permissions are built into the platform at a foundational level. Disaster recovery and business continuity protections are maintained at a standard that most organisations simply cannot replicate with their own on-premises infrastructure.

In truth, most data breaches affecting financial systems occur not because of cloud vulnerabilities but because of outdated software, unpatched on-premises systems, and insufficient internal security practices. Staying on ageing on-premises infrastructure is, increasingly, the greater security risk, not moving away from it.

The cloud is not a gamble with your data. For most organisations, it is the more secure choice.

Misconception 4: "Our Teams Will Struggle to Adapt"

Change is hard, and no organisation should underestimate the human side of a system migration. But the belief that a move to SunSystems Cloud will leave your finance team lost and unproductive is a misconception that overestimates the difficulty of the transition and underestimates the capabilities of modern cloud software.

SunSystems Cloud is the finance system your team already knows, but delivered through the cloud. The familiar logic, workflows, and finance framework your people have built expertise around are all still there. What changes are where it lives and what it can now do.

Because SunSystems Cloud draws its foundations directly from the on-premises platform, the learning curve most organisations fear simply does not materialise as they expect. Your team is not starting over. They are stepping into an environment that feels immediately recognisable but faster, more capable, and accessible from anywhere.

The improvements and additional capabilities built into the cloud platform sit on top of that familiar foundation. Processes that once required multiple steps are streamlined. Reporting that took time to compile becomes real-time.

Capabilities that were out of reach on-premises — for example, intelligent integrations with platforms like UniFi that deliver accounting automation, autonomous processes, and other innovative advantages — become standard. It is SunSystems, but meaningfully better.

For organisations that have made the move, the consistent feedback is the same: the transition was smoother than anticipated, and there is no appetite to go back.

Why Finansys Won Upgrade Partner of the Year — And What That Means for You

SECTION 2

The Infor SunSystems Cloud Upgrade Partner of the Year award is not a marketing accolade. It is a recognition by Infor of the partner that has demonstrated the deepest expertise, the most successful delivery track record, and the greatest commitment to guiding organisations through the SunSystems upgrade journey. FinanSys earned that recognition because of what we do and how we do it.

We have completed a significant number of SunSystems migrations. That means we have encountered the edge cases, data complexities, integration challenges, and change management hurdles that other partners may not yet have seen. Our methodology has been refined through real-world delivery, not theory. When a challenge arises on your migration, and some always do, we have almost certainly navigated it before.

FinanSys

Our approach begins before the project starts. We invest time in understanding your environment in depth: your data structures, your integrations, your reporting requirements, and your team's readiness for change. That upfront rigour is what makes our migrations predictable. We do not discover surprises mid-project; we surface them early and plan for them.

We are transparent about cost and timeline from the outset. Our scoping process is thorough precisely because we want no ambiguity once the project begins.

And we stay with you beyond go-live. Our relationship with clients does not end when the system goes live. We provide post-migration support, optimisation guidance, and ongoing expertise as your use of the platform matures and your requirements evolve, supported by our industry-leading 1:25 support staff-to-customer ratio, well above the industry average of 1:50 and helping to deliver a 94% customer renewal rate.

Being SunSystems Cloud Upgrade Partner of the Year means our clients have trusted us with their most critical financial systems, and we have delivered. It means Infor has validated our capabilities at the highest level. And it means that when you choose FinanSys as your migration partner, you are not taking a risk. You are choosing the team with the strongest track record in the field.

Get in touch with FinanSys now. Let's talk about your upgrade.

Elevate to the Cloud in 3 Simple Steps

- Get in touch with FinanSys to schedule a call
- We will listen to your requirements and discuss how we can help
- We will then present you with a tailored solution

Contact us today at +44 (0) 207 456 9833 or info@finansys.com

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